

| 2022 Pricing & Benefits | Company Membership <i>For Insurance Carrier & Solution Provider Companies</i> | | | Individual Professionals Membership <i>Professionals associated with nonmember Insurance Carrier & Solution Provider Company</i> | | | |
|--|---|--|---|---|---|--|---|
| | Small Company | Regular Company | Holding Company | Affiliate | Early Career | Emeritus | Student |
| Annual Membership Fees | \$500 | \$850 | \$2,550 | \$199 (US) \$149 (Int'l) | \$99 | \$29 | \$29 |
| IASA Membership Category Descriptions | Small Company membership is available to sole proprietors, partnerships or other such organizations that have less than \$25 million dollars in annual revenue and no more than 3 employees (company affiliates). | Regular Company membership is established on legal entity and location basis. All individuals linked to a standard company member at a common location; qualify for IASA member status and benefits and companies can enroll as many of their staff (company affiliates) as they choose. | Holding Company membership includes all affiliated legal entities and regional offices. All individuals linked to a holding company member, or any affiliated subsidiary company qualify for IASA member status and benefits and companies can enroll as many of their staff (company affiliates) as they choose. | Affiliate members are established insurance professionals, with more than 10 years of experience, employed by a nonmember insurance carrier or solutions company. | Early Career members are insurance professionals with less than 10-years' work experience and employed by a nonmember insurance carrier or solutions company. Applicants must provide CV as proof of career level for this reduced membership category. | The Emeritus member category is for individuals who are fully retired (either from a current member company or a nonmember company) and over the age of 65. This category allows these professionals to stay involved as volunteers and to get member rates for programs and events. | Student members are individuals currently enrolled in a relevant graduate or undergraduate program. Applicants must provide an unofficial transcript. |

IASA Membership Benefits Package by Member Type.

EDUCATIONAL OFFERINGS

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|---|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Discount on IASA Xchange™ Annual Conference | Up to \$400 in registration savings as a member! | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Discount on IASA Xchange™ lite (Quarterly) | Up to \$100 in registration savings as a member! | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| eLearning Center | Free and deeply discounted content for members-only. | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| OnPOINT (Executive) Education | Up to \$500 in annual program savings for members! | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | | | |
| Group Registration Rates for Education | Up to \$300 in savings on group registrations for IASA Xchange events! | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | | | | |
| Travel Stipends to Xchange Events | Support for students and Early Career Professionals to attend IASA Xchange™! | | | | | <input checked="" type="checkbox"/> | | <input checked="" type="checkbox"/> |

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|--|--|--|-----------------|-----------------|---|--------------|----------|---------|
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| <i>Continued from previous page.</i> | | Small Company | Regular Company | Holding Company | Affiliate | Early Career | Emeritus | Student |
| NETWORKING OPPORTUNITIES, CON'T. | | | | | | | | |
| Member Get a Member Program (MGAM) | Help us grow our inclusive community of professionals and win prizes! | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Exhibits, Sponsorships & Vender Connect Tours | Member companies receive additional opportunities to promote their services! | ✓ | ✓ | ✓ | | | | |
| Exhibitor Discounted Pricing | Member companies receive a discount on exhibit space! | ✓ | ✓ | ✓ | | | | |
| The estimated value of IASA's membership package is \$1,800 per professional - a tremendous ROI for Company and Individual Members! | | | | | | | | |