

2022 Pricing & Benefits	Company Membership <i>For Insurance Carrier & Solution Provider Companies</i>			Individual Professionals Membership <i>Professionals associated with nonmember Insurance Carrier & Solution Provider Company</i>			
	Small Company	Regular Company	Holding Company	Affiliate	Early Career	Emeritus	Student
Annual Membership Fees	\$500	\$850	\$2,550	\$199 (US) \$149 (Int'l)	\$99	\$29	\$29
IASA Membership Category Descriptions	Small Company membership is available to sole proprietors, partnerships or other such organizations that have less than \$25 million dollars in annual revenue and no more than 3 employees (company affiliates).	Regular Company membership is established on legal entity and location basis. All individuals linked to a standard company member at a common location; qualify for IASA member status and benefits and companies can enroll as many of their staff (company affiliates) as they choose.	Holding Company membership includes all affiliated legal entities and regional offices. All individuals linked to a holding company member, or any affiliated subsidiary company qualify for IASA member status and benefits and companies can enroll as many of their staff (company affiliates) as they choose.	Affiliate members are established insurance professionals, with more than 10 years of experience, employed by a nonmember insurance carrier or solutions company.	Early Career members are insurance professionals with less than 10-years' work experience and employed by a nonmember insurance carrier or solutions company. Applicants must provide CV as proof of career level for this reduced membership category.	The Emeritus member category is for individuals who are fully retired (either from a current member company or a nonmember company) and over the age of 65. This category allows these professionals to stay involved as volunteers and to get member rates for programs and events.	Student members are individuals currently enrolled in a relevant graduate or undergraduate program. Applicants must provide an unofficial transcript.

IASA Membership Benefits Package by Member Type.

EDUCATIONAL OFFERINGS							
Discount on IASA Xchange™ Annual Conference	Up to \$400 in registration savings as a member!	✓	✓	✓	✓	✓	✓
Discount on IASA Xchange™ lite (Quarterly)	Up to \$100 in registration savings as a member!	✓	✓	✓	✓	✓	✓
eLearning Center	Free and deeply discounted content for members-only.	✓	✓	✓	✓	✓	✓
OnPOINT (Executive) Education	Up to \$500 in annual program savings for members!	✓	✓	✓	✓		
Group Registration Rates for Education	Up to \$300 in savings on group registrations for IASA Xchange events!	✓	✓	✓			
Travel Stipends to Xchange Events	Support for students and Early Career Professionals to attend IASA Xchange™!					✓	✓

2022 Pricing & Benefits		Company Membership <i>For Insurance Carrier & Solution Provider Companies</i>			Individual Membership <i>Professionals associated with <u>nonmember</u> Insurance Carrier & Solution Provider Company</i>			
<i>Continued from previous page.</i>		Small Company	Regular Company	Holding Company	Affiliate	Early Career	Emeritus	Student
NETWORKING OPPORTUNITIES, CON'T.								
Member Get a Member Program (MGAM)	Help us grow our inclusive community of professionals and win prizes!	✓	✓	✓	✓	✓	✓	✓
Exhibits, Sponsorships & Vender Connect Tours	Member companies receive additional opportunities to promote their services!	✓	✓	✓				
Exhibitor Discounted Pricing	Member companies receive a discount on exhibit space!	✓	✓	✓				
The estimated value of IASA's membership package is \$1,800 per professional - a tremendous ROI for Company and Individual Members!								